dfine

Healthcare 4.0 - benefits and limits of big data and smart technology for the health care sector

XXXIX Heidelberg Physics Graduate Days

Heidelberg, October 12th, 2017

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d-fine

From finance to healthcare 4.0?

healthcare@d-fine applies our expertise in problem analysis & data science

fundamental prerequisites of digital transformation



- » Who is d-fine? Our background:
 - > > 700 consultants with quantitative and technological background
 - > 15 years of experience in the financial and industrial sector
 - leading consulting in risk & finance from planning to implementation
- Our approach from A to Z with deep knowledge in:
 - analysing and solving business and/or technological problems
 - data science, i.e. extracting insights from data to act optimal
 - understanding (top) management and regulatory requirements
- The healthcare sector demands our expertise: what is new?
 - a new market and new functional knowledge: cooperation needed!
 - need of digitalisation to sustain long term quality of medical care
 - a platform is necessary for a technology-integrated consulting

With our background and approach from A to Z as well as the ability to connect people from business, functional, and technological departments, we go along with healthcare professionals into a digital future.

From finance to healthcare: the first Idea

Credit Risk Management

- » Risk of a client default
- » Potential loss in case of default ("PD" and "LGD")
- » Processes to manage and control credit risks
- » Quantitative methods to digitalise (parts of) processes: Ratings, credit portfolio models, limit systems etc.
- Data base: Financial Ratios, position and run data, market data and a lot more

Clinic Management

- » Risk of longliers LL (first: risk of sepsis)
- » Potentially: case costs > case income (LL case)
- » Management of patient paths / length of stay
- » ?!?
 Is this the right question of clinicians?
- Data base: §21-data as a start

We ask questions, analyse problems, and find solutions from A to Z – processes, data & models, and tech.

Example: online shopping First understand the problem, then start data analysis and modelling...

Questions

Find the rough **Problem**

- 1. What is the target?
- 2. How to measure performance?
- 3. Why is it missed → Cause and effect relation?

Find and analyse Data Types

- 1. What kind of data? Complete?
- 2. What to do with big data?

Answers to detailed problem in data?

- 1. What is the detailed question? Target measure?
- 2. Can questions be substantiated?

Best model to question?

- 1. Which models do fit target question & features?
- 2. Which model does optimize target measure?

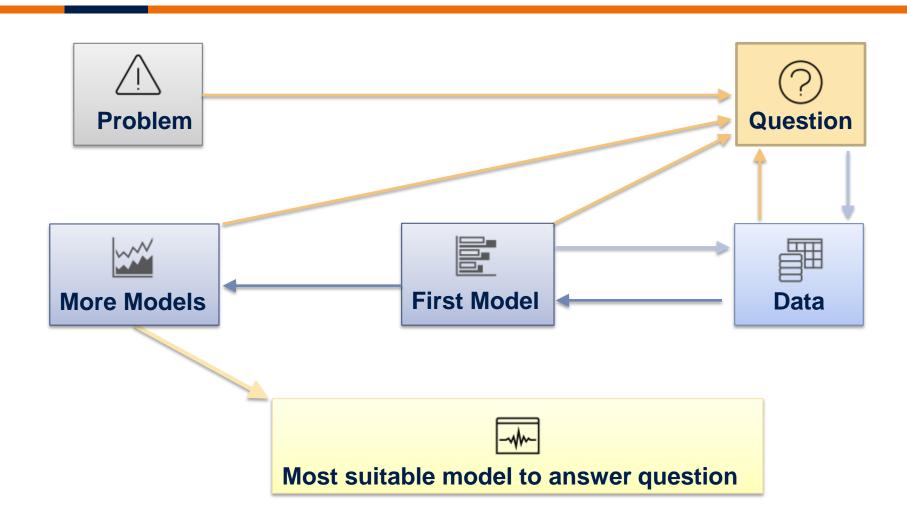
Adjust target, problem, model or data?

- 1. Is the result realistic? If not, reason?
- 2. Do I have to adjust the (sub) problem or model?
- 3. Do I need more (correct!) data?

Answers

- 1. Increase online market share to x %
- 2. Own and competitors'online sales
- 3. Purchase clicks, prices, recommendations...
- Collect: Website clicks, purchase clicks, reviews, cookies... other services: social media
- 2. connect + reduce & sort + understand & find structure: price x purchase clicks = online sales
- 1. "What influences price and purchase click?" Optimize price or margin on which horizon?
- 2. Features: Segment, market place, ... SEM* + youtube, clicked recommendation / reviews
- 1. Machine Learning: Rather find patterns ("similar cases") or rules ("if then else")? Combinations?
- 2. Maximum Gini on test and validation set?
- 1. Age>70 → buy pampers? Shipping costs!
- 2. Which product combi by which client and why?
- Shipping address: Recipient = f, age=30-40
 Payback: Daughter uses grandpa's 2nd card

Problem solving in practice is often a non-linear process

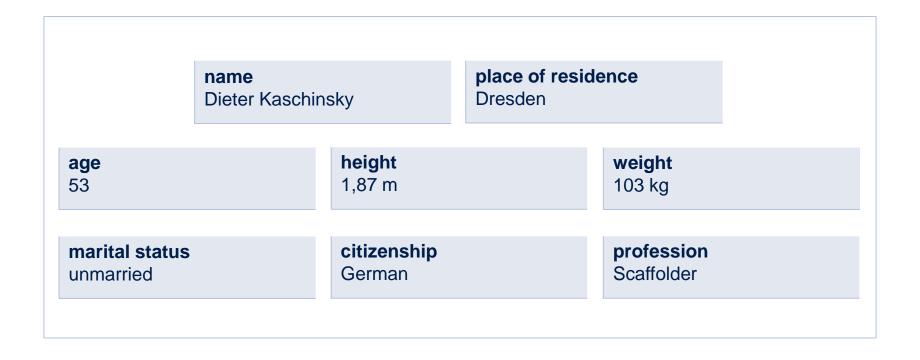


How digital does the German healthcare system work? Problems....

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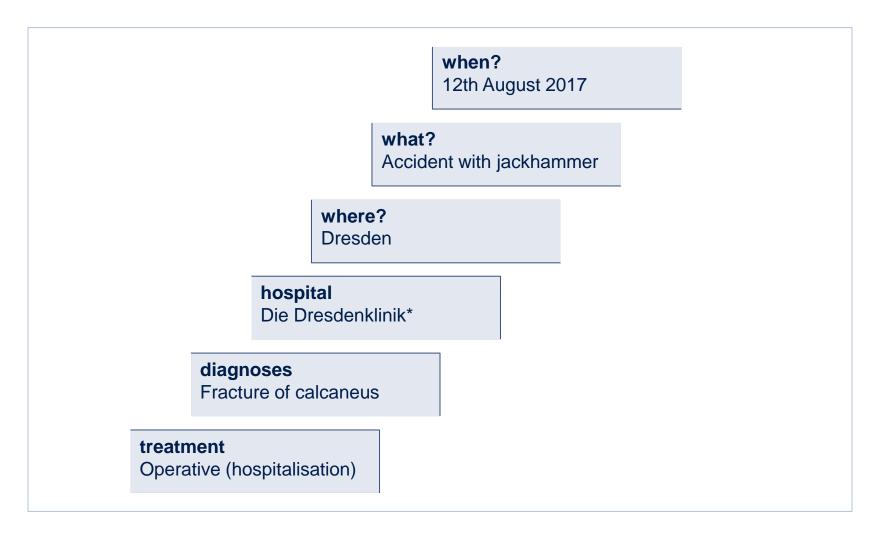
A patient in the German healthcare system

Dieter* Kaschinsky's health record ...



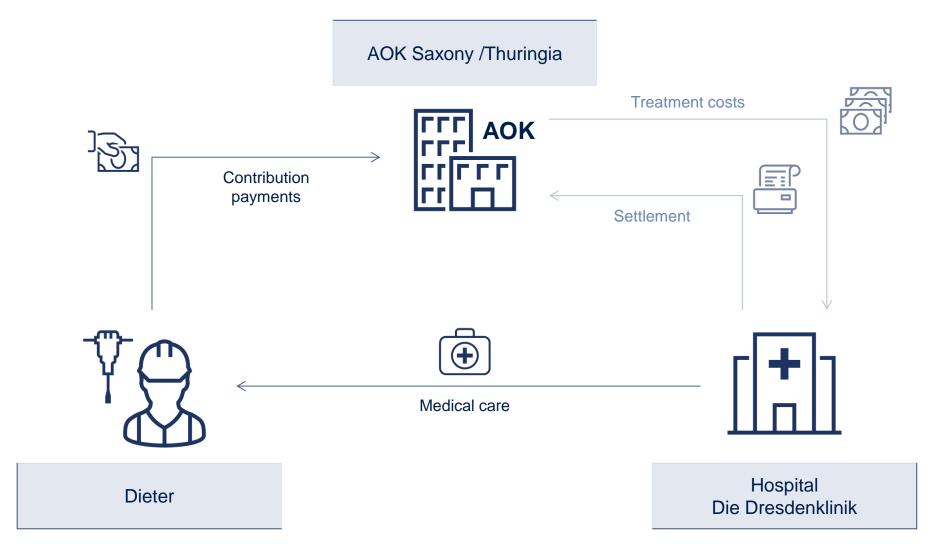
^{*}Any resemblance to person living or dead is purely coincidental

Dieter had an accident while renovating his private doorway



*Any resemblance to a clinic is purely coincidental.

The supply chain: an overview Who pays for the screws in dieter's calcaneus?



Our healthcare system Who shapes Dieter's medical care?

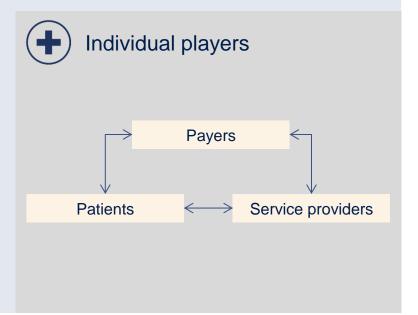
State

- Federal ministries/ -authorities
- State ministries



Self government

- Associations (Health insurances, doctors, clinics)
- Decision-making body (Federal Committee)









Dieter's medical treatment is compensated with 6042 €: How does the payment system work?



Encoding Dieter's case



Assigning Dieter to a



Calculating the revenue of Dieter's case

Diagnoses

- Fracture of calcaneus (PDX)
- Soft Tissue injury (SDX)
- Lymphedema (SDX)

ICD-catalogue

- S92.0 (PDX)S91.84(SDX)
- 197.8 (SDX) T84.1 (SDX)
- E03.9 (SDX)

Procedures

- Imaging diagnostics (CT)
- Surgical treatment of talus and calcaneus

OPS-catalogue

- **3** 205
- **3** 990
- 5 787.1t
- 5 787.3t
- 5 797.1t
- 5 797.3t*

Further characteristics

- Age, gender
- Ventilation, discharge reason
- Comorbidity, procedures

Grouper**



Related Group (DRG): I20B

Group of patientes with

- Similar clinical characteristics
- Similar resource consumption

DRG-catalogue

Cost weight = 1.843

(Average standard case: 1)

State-wide base rate

- Base price for DRG services
- Annual fixation (State-wide level)
- Successive approximation planned
- Saxony: 3,278.19 €

DRG-revenue:

1.843 x 3,278.19 € = 6042 €

(In NRW: 1.843 x 3,355.00 € =6184 €)

Major Diagnostic Category

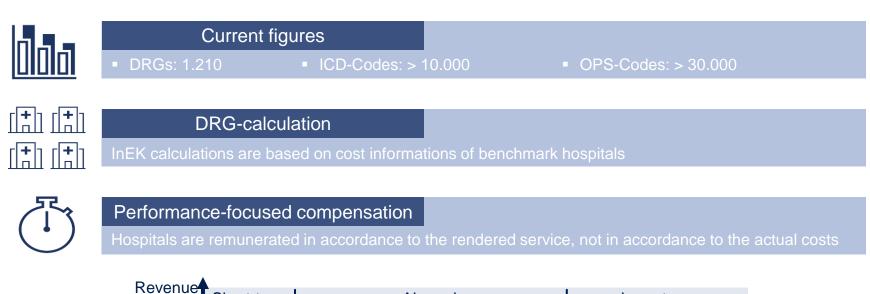
Procedures/ Partitions 20

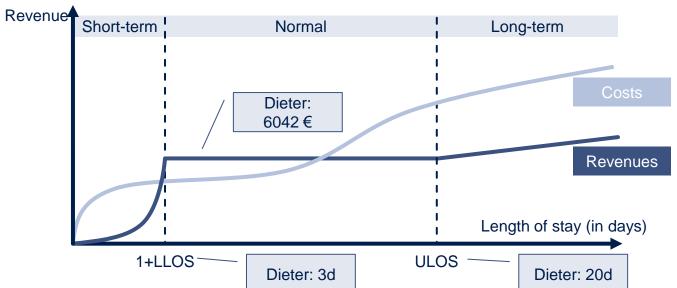
Α Severity

Offene Reposition einer Fraktur an Talus und Kalkaneus: Durch Platte: Kalkaneus

Cornerstones of the DRG-system:

Is Dieter's medical treatment cost-neutral for the hospital Bergmannsheil?





Dieter's case turns into a nightmare - Part 1: Long-term patient

Dieter becomes a long-term patient	Problem	
	Dieter's length of stay is 20d (> ULOS)	
	Reason	
	Dieter has been waiting for MRI for 5 days	
	Decubitus: infection of hand due to late change of intravenous access and wrong antibiotic	
	Dieter can't enter his house with a wheelchair (repair works on driveway)	
	Consequence	
	The costs of Dieter's treatment exceed the revenue	
	Dieter's case is checked by MDK	

Dieter's case turns into a nightmare - Part 2: Incomplete Documentation

Dieter's patient file is incomplete	Problem	
	Dieter's diagnoses / procedures were not fully documented	
	Reason	
	Dieter's vertigo not diagnosed	
	Dieter's diabetes not recorded in his patient file	
	Artificial ventilation after admission not recorded	
	Consequence	
	Loss of revenues for the hospital	
	In case of a complete documentation AOK would have paid ~21000 € (instead of 6042 €)	

Dieter's case turns into a nightmare – Part 3: Missing discharge management

Dieter's time of discharge has not been organized

Problem

Delay of Dieter's time of discharge

Reason

No appointments with specialists regarding the need of support after discharge

Prescription of the wheelchair overdue, home not suitable for wheelchairs

Medical report for application for rehab treatment not yet done

Consequence

Dieter's length of stay extends

Dieter's costs of treatment exceed the hospital's revenue

Dieter is not alone...

Length of stay

- Analysis of real data
- 2014 2016 patient data
- Possible CL- / LL-rates of about 40%

Legislature/Federal Arbitration Office: Patient has right of DM

Discharge

- Required: efficient process for medical consultation, questionnaires, medication plan, risk classification, etc.
- DKG-Estimation: Additional 100.000 working days per year *

Revenue

- Survey* examination year 2013: 205 clinics (3.2 Mio. patients)
- Examination quota: ~12%
- Expenditure of time: 71 minutes / case
- Revenue reduction: 1.4 billion EUR

^{*} DKG: Bundesverband der Krankenhausträger, Source: http://www.dkgev.de/dkg.php/cat/38/aid/19931
**Source: https://medinfoweb.de/detail.html/ergebnisse-fruehjahrsumfrage-2014-krankenhausrechnungspruefung.39753

Need for optimization of these three areas



Estimation of length of stay:

<u>Target variable:</u> Indicator of long-term patients

<u>Features:</u> Patient data → analogy with credit risk model

Securing revenues

Target variable: correct DRG

<u>Features:</u> patient data, similar cases, valuation, risk classification

→ Risk forecast & optimization

Discharge management:

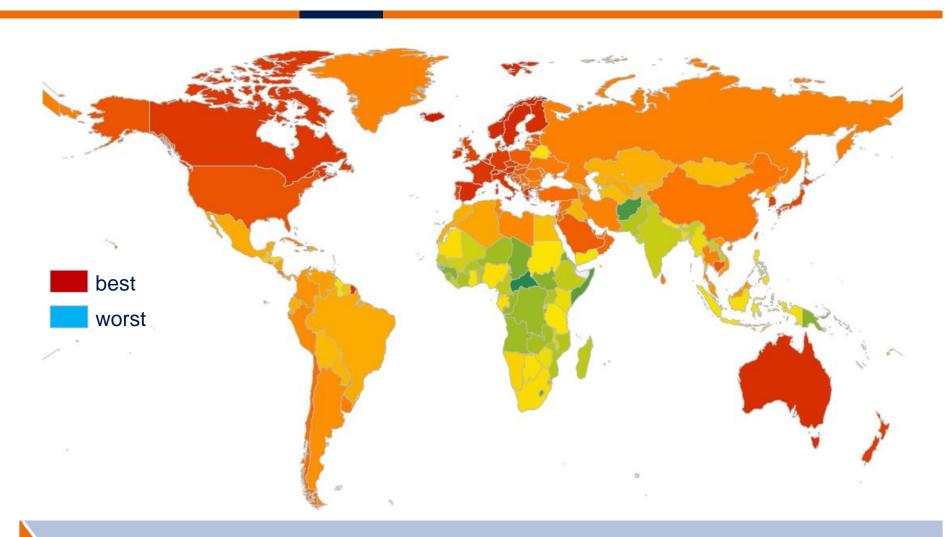
<u>Target:</u> process efficiency, overview

<u>Features:</u> patient flow paths incl. risks (activity-log-file), interfaces,

Risk assessment reporting & process modelling

Problems and why we need to start digitalisation now!

The world coloured by the *Healthcare Access and Quality Index* (HAQ-Index)



Situation in Germany looks fine. Really? Is it sustainable?

Source: Research conducted by the University of Washington (published in *The Lancet*) evaluated the mortality of a specific set of 32 diseases, for which cures do exist (http://www.spiegel.de/gesundheit/diagnose/gesundheitsversorgung-deutschland-belegt-weltweit-platz-20-a-1148313.html

Germany lags behind its expected HAQ-Index



Germany's rank (20 of 195) is okay, generally speaking

But its *theoretical* HAQ-Index (based on state of development) is much higher!

The gap indicates deficits in Germany's healthcare **system**

Source: Research conducted by the University of Washington (published in *The Lancet*) evaluated the mortality of a specific set of 32 diseases, for which cures do exist. (http://www.spiegel.de/gesundheit/diagnose/gesundheitsversorgung-deutschland-belegt-weltweit-platz-20-a-1148313.html

What are problems in the healthcare sector?

Problem

Difficult: good care with decreasing number of (stressed, low-paid) specialists handling a increasing number of patients

Failure caused by stress (missed catheter, wrong antibiotic, interpretation of image/finding, current resistances...)

Target: Create sustainably good working conditions for a sufficient number of specialists to ensure future care

Root of the problem

In Thuringia care needs will rise by about 50%1 by 2035

Skills shortage (too few up-and-coming young specialists and occupational change) due to

- Poor payment, bad working conditions (also digital):
 - Excessive bureaucracy → 48 mio provision of aids² ("Hilfsmittelanträge") paper work!
 - Digitalisation backlog→ confusing systems, guidelines/standard recommendations not uptodate (e.g. resistances)
- High increasing costs in the healthcare sector: 4213 € per inhabitant (11.3% of GDP), i.e. an increase by 4.5% in 2015³
- High administrative costs administrative expense ratio 23%4 (industry 6%) caused by
 - duplication of effort by sectoral thinking and rigid structures with lack of integrity and transparency
 - · data protection
 - Federalism
 - · no competition for investments in the dual system



^{1:}Source: https://www.thueringen.de/imperia/md/content/tmsfg/stabsstelle/fachkraeftestudie_pflege_2030_2014-02-20.pdf 2:Statista (2017), 3: destatis. 4: BMG KV45-Statistik

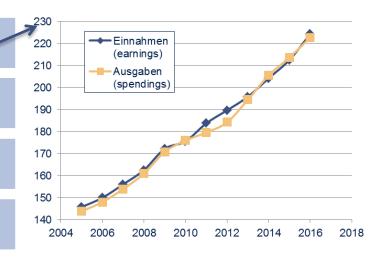
Why must we start change now?

Costs are increasing every year. See right side in billion Euro

Politics begin to recognize the importance of this topic.

Financial resources are presumably available soon

In order to avoid losing contact to the international development.



Estonia



- national, mandatory insurance scheme
- minimum service quality requirements (e.g. waiting times)

Digital pioneer: 1998 GPs were moved out of hospital without records!

Norway



- free healthcare for children under 16
- very low but upfront share payed for almost all services

Aims to become world's e-health leader by 2025

United States



- system fosters consumer-led culture
- risk-averse practices
- highest cost in developed world

E-health revolution is on its way, approximately halfway finished

Source Einnahmen/Ausgaben in Germany: https://www.bundesgesundheitsministerium.de/fileadmin/Dateien/3_Downloads/Statistiken/GKV/Kennzahlen Daten/KF2015Bund Juli 2017.pdf



How to solve the problem of digitalisation of the healthcare sector?

Things we need to await:

- » Politics laws:
 - accept backlog of digitalisation → on the way
 - clarify tradeoff between stagnation and data protection
 - cross-party and cross-"Bundesländer"-discussion



- » Politics money:
 - investments at the right place
 - encourage competition in the dual system (investments, innovations...)

Things we can do:

- » Support with integrated artificial intelligence and predictive analytics
- » Explain and release fears: support not to replace, in the long run the only chance
- » Help in stress situations and reduce routine work load by digitalisation

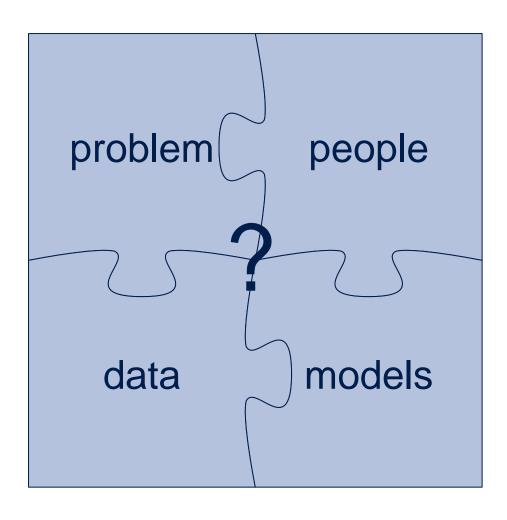
We support medical professionals with an integrated, intelligent. and individual solution, that helps to better communicate with each other.



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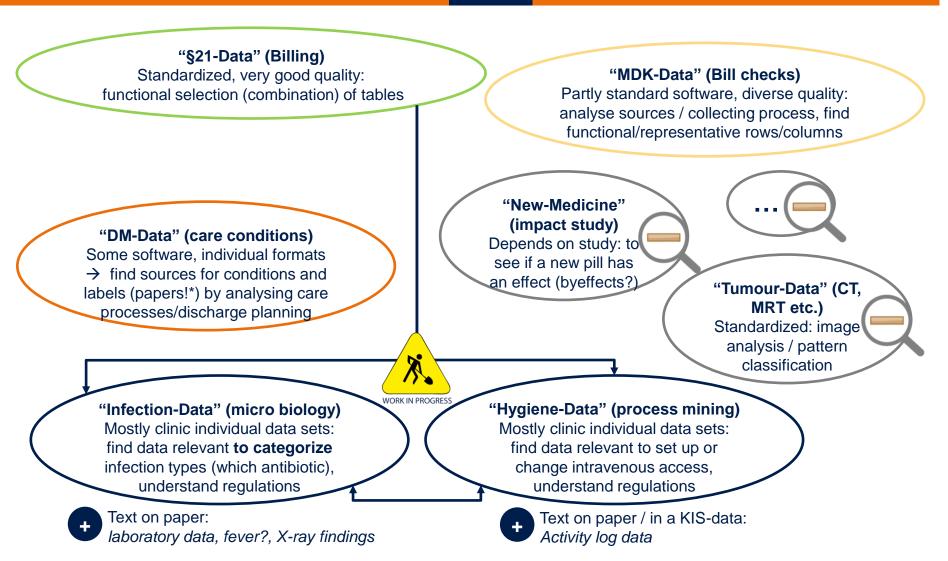
The Problem – Data – Model – Puzzle: How can smart technology use data to solve problems?

The Problem – Data – Model – Puzzle:



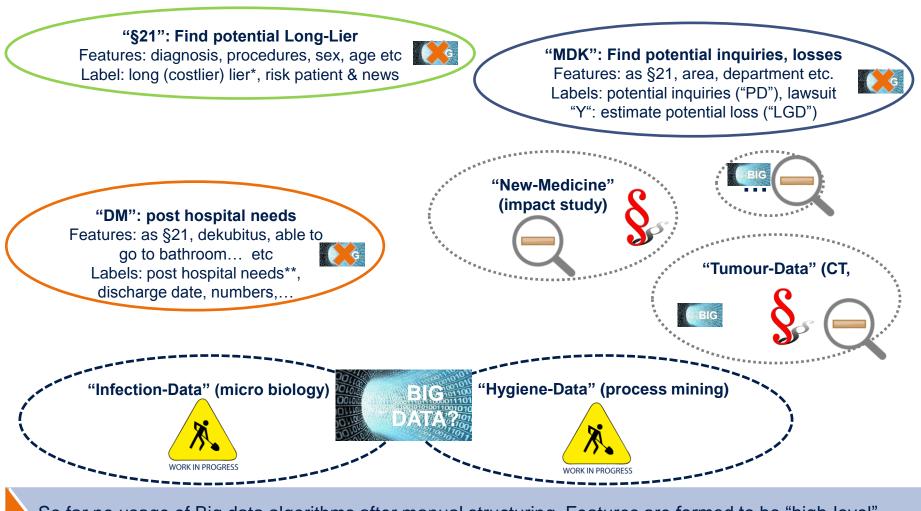
Which and how existing kinds of raw (big) data can be transformed and structured to answer relevant questions

Some kinds of raw data existing in healthcare sector: How can it be streamlined to obtain understandable high-level structure?



*digitalisation by hand is necessary
MDK = medical service of the health insurances reviews and reports if the bill fits diagnosis and procedures of the patient (only file check), DM=discharge management

Big Data, but which data (subset) helps to clarify the concrete problem and has the potential to give answers?

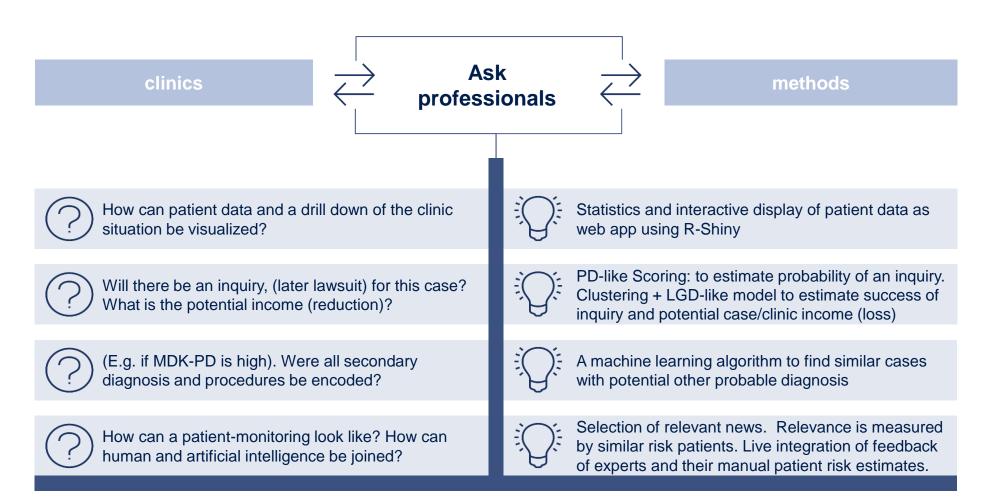


So far no usage of Big data algorithms after manual structuring. Features are formed to be "high-level".

^{*} LL=yes if length of stay > ULOS(DRG), **(yes/no, action)

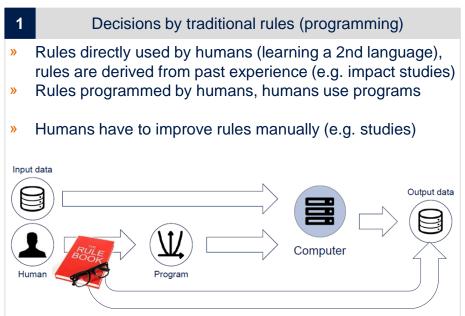
New Market, known problems?

Example "MDK": Solve clinical questions with methods used in finance

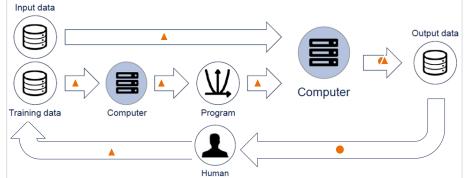


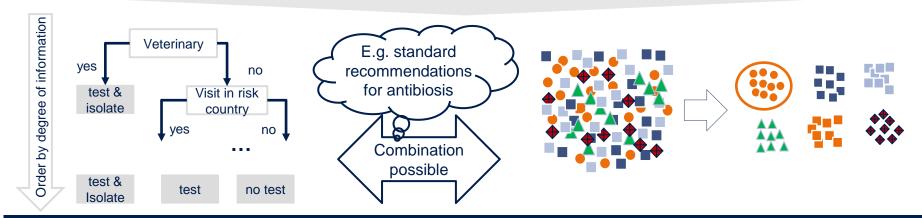
Which (combined) models exist for which problem? How to find the best one?

Guidelines/rules/ trees /programs vs. artifical intelligence and learning?



- 2 Decisions by (machine) learning from patterns
- Humans intuitively decide as experienced herself best in similar cases (learning mother tongue)
- Machines learn from data "experience" and decide as data experienced best in similar cases
- Machine learning improves with more data or human reviews of the quality of the proposed decision





Which models (combinations) can answer our questions?

"§21": Find potential Long-Lier

Scoring (logistic regression) + expert feedback or similar cases with nearest neighbour

"MDK": Find potential inquiries, losses Scoring (logistic regression) and similar cases with nearest neighbour (what is near?!)

"DM": post hospital needs

- Trees, scores, e.g. BRASS-Index
- neural networks
- combinations

At first: digitalize papers!

"New-Medicine" (impact study)







"Infection-Data" (micro biology)

- text analytics → big data?
- clustering
- combinations



"Hygiene-Data" (process mining)

- text analytics → big data?
- clustering
 - combinations



A Model must fit the problem and the data. Usually there are several alternatives.

LL=yes if length of stay > ULOS(DRG)



How to find out which model (combination) does perform best?

Find measure to be optimized: measure should consider bias, variance, i.e. goodness of fit but no overfitting by model complexity

Validation procedure: always don't forget to leave a subset for validation aspects... e.g. cross validation

Trade-off between fitting and complexity: training error and validation error should be optimal

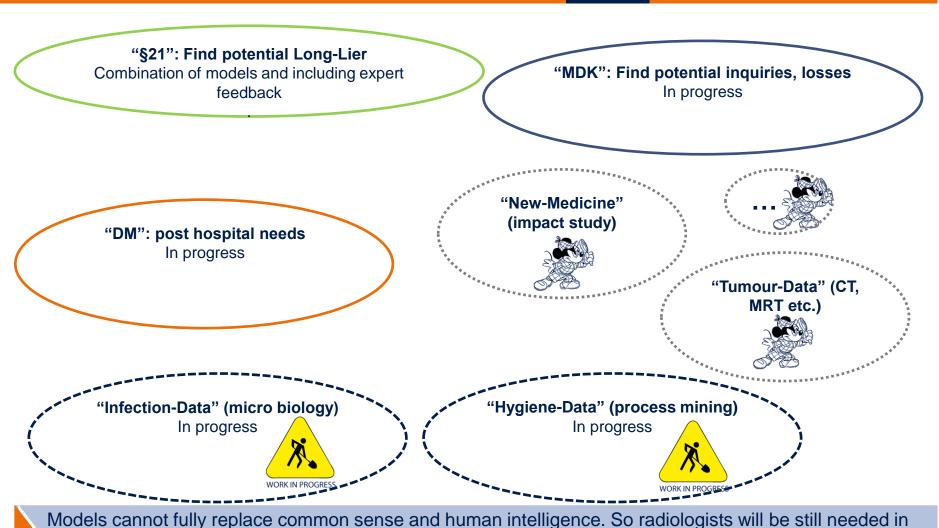
Use functional input from experts ("is age relevant, if included in DRG?") ...

Measure of goodness of fit: significance, power, correlation, Gini, ROC, AIC, stability,... How to optimize choice of hyper parameters: e.g. complexity, but also p and q in an ARMA model
→ Some tricks and tuning software package

Finding a best model is a trade-off between fitting training data and complexity (and potential overfitting). A well-chosen measure and validation data set as well as expert feedback are necessary.

^{*} LL=yes if length of stay > ULOS(DRG)

Which models perform best?



20 years. But we can support them to reduce shortage of medical professionals.

* LL=yes if length of stay > ULOS(DRG)

Healthcare examples

Supervised learning example: Predict hospital stay status

2

1 Raw Data > 100K patient cases

Four **labeled outcomes** in regard of length of stay in hospital:

- Long-Lier
- Cost-Lier
- Normal-Lier
- Short-Lier

Available inputs (→ features):

- » Diagnoses: >15K possible diagnoses
- » Procedures: > 30K possible procedures
- » Demographic information (age, sex, postal code)
- Other information (e.g. hospital department, weekday of admission, DRG)

Algorithm

- Given: a set of labeled observations
- » Goal: find a function f which can be used to assign a label to the new unseen case (observation)

Statistical Methods:

-) (logistic) regression
- Shrinkage methods (lasso and ridge regression)
- Nonlinear methods: regression splines and smoothing splines
- Classification (K-Nearest Neighbors)

Model Accuracy:

Out-of-time and out-of-sample tests

Output

- » For each new case
 - Compute the probability to belong to one of the four groups



Decision rule (probabilitythresholds)

Machine Learning ensures efficient identification of cost-intensive medical cases such as long- or costliers

Problem: Actively steer length of stay of patient 10000002



Inefficient processes lead to a high long lier risk

Name

Dieter Kaschinsky

Age

53

Place of residence

Dresden



Family status unmarried

Diagnosis calcaneus fracture

Treatment open reposition

Further informationen

MRT is supposed to be made shortly before discharge



Problem

Early planning of stay, i.e. treatment and medical necessary length

Procedure without and with CaseCheckPro: (Actively) steer length of stay



Classical Procedure

Risk

Mr Kaschinsky will be a long lier as MRT will have been postponed



Patient distress and decreasing satisfaction



Personal distress



Income risk (MDK check)



Using CaseCheckPro

Solution

Mr Kaschinsky is predicted as a potential longlier in CCP, alerted in a list and compared to similar cases



Early prediction of discharge date and alerted longlier risk



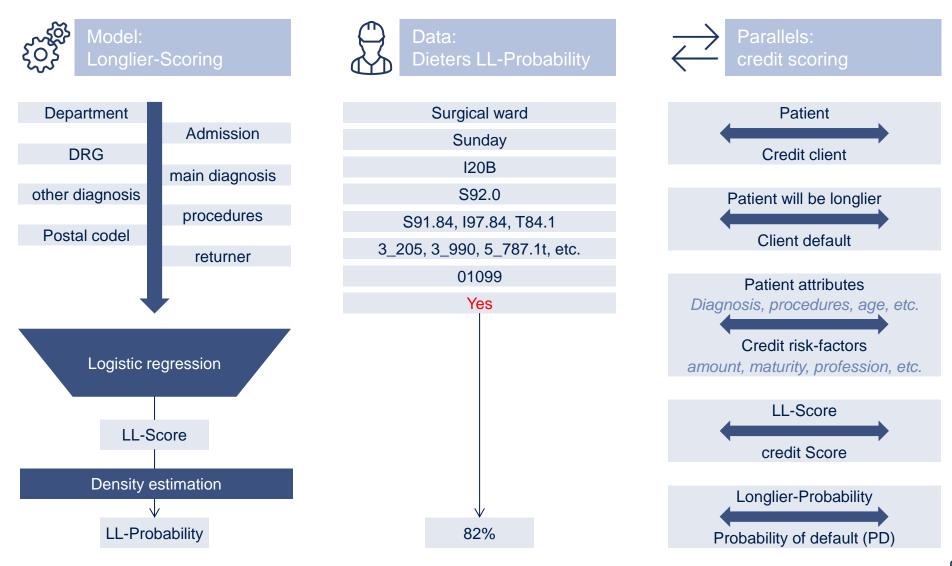
Active length-steering + early planing of actions and treatments



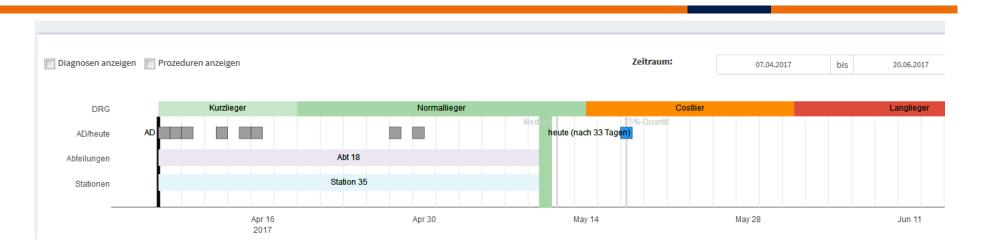
Process improvements, reduction of work load

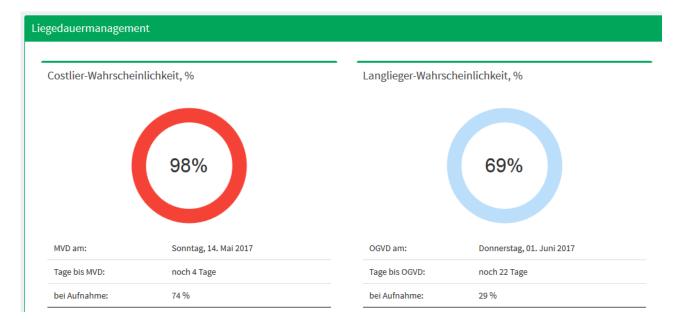
^{*}Any resemblance to a clinic is purely coincidental.

Longlier-Scoring: What is the probability that Dieter becomes a longlier?



Application in "CaseCheckPro" (Screenshot): Probabilities of stay status & estimated length of stay (blue rectangle)





Need of nursing care will increase by almost 50%¹ in Thuringia until 2035: It is crucial to sustain good working conditions to ensure future care!

Questions of current professionals

work load in 2017

We work hard to ensure very good care for all patients. How should that work in future with 50% more patients?

overload in 2035?

In future, will I be burdened even more while going from one new to tool to the next new one?

The solution: Smart-Data?

Will I be replaced? How should the reduction of work load be achived by mathematics?

Applications

How do you solve burdens like cross-disciplin communication or requirements about length of stay, waiting hours, quality and documentation?

Demo and example

Our longlier rate is fine, what is the benefit of your longlier estimation?

Our answers

Efficient processes in order supported by predicted analytics are the basis that you can still concentrate on every individual patient.

Yes, a **transformation causes extra work load** in the beginning. No, **in the long run**, you and future staff will be happy that you went this step to **reduce remote work** load far away from patients.

No, **support** instead of replacement. The right and predictive information via smart-data helps that you can **optimally apoint your valuable** time to patient welfare

Our overall patient coordination gives you, e.g. an interdisciplinary status and prediction of long length of stay/waiting hours as well as appropriate actions

Via the identification of potential longliers and similar cases you need less time for the same or better LL-rate.

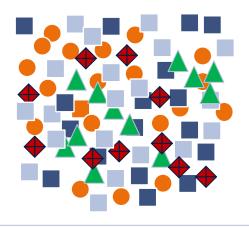
^{1 &}lt;a href="https://www.thueringen.de/imperia/md/content/tmsfg/stabsstelle/fachkraeftestudie_pflege_2030_2014-02-20.pdf">https://www.thueringen.de/imperia/md/content/tmsfg/stabsstelle/fachkraeftestudie_pflege_2030_2014-02-20.pdf
In money units , with CCP and 40000 cases you get a slightly reduced LL-rate from 10% to 9,5% and around 1,4 Mio € more income, which you can use for patients' welfare

Unsupervised learning example in HealthCare: Identify similar cases and predict (undetected) diagnoses

Raw Data
> 100K patient cases

Available inputs:

- » Diagnoses: >15K possible diagnoses
- » Procedures: > 30K possible procedures
- » Demographic (age, sex, postal code) and other information (e.g. DRG)



Algorithm

- Given: a set of unlabeled observations
- Goal: classify the raw data into similar categories and develop a rule to assign a new observation to these categories
- » Statistical Methods:
 - K-Means and hierarchical Clustering
 - > Heuristic rules, e.g.:
 - If diagnoses X and diagnoses Y occurs simultaneously, check for the diagnoses Z
- » Model Accuracy:
 - Out-of-sample tests on simulated data
 - Feedback from practitioners

Output

» For each new case

Similar cases are automatically identified and







 Suggestions of possible diagnoses are made

Machine Learning ensures efficient identification of similar cases and makes suggestions of possible (undetected) diagnoses

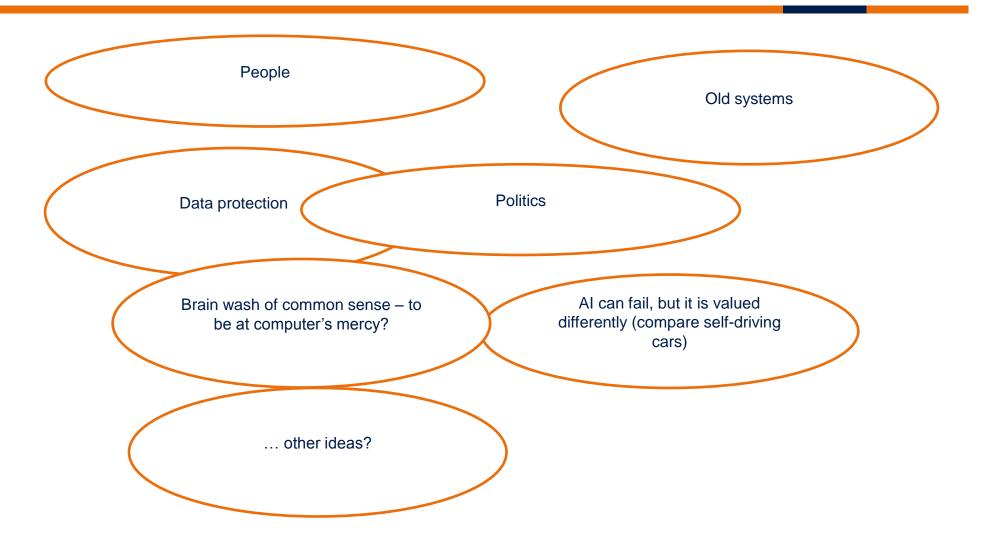
Application in "CaseCheckPro" (Screenshot): Similar cases & possible diagnoses

	Tagesreport vom 10.05.2017 13:44 Uhr für Fallnummer 382		
Fallinfo (Klicke	en zum Verbergen)		
Dieser Fall:		Ähnliche Fälle aus der Vergar	ngenheit:
HD:	161 - Intrazerebrale Blutung	Fallnummer	\Rightarrow
DRG:	A09C - Beatmung > 499 Stunden oder > 249 Stunden mit int. Komplexbeh. > 2352 / 1932 / 2208 P., mit komplexer OR-Prozedur oder Polytrauma oder int. Komplexbeh. > 1754 / 1656 / 2208 P. oder mit komplizierender Konstellation oder Alter < 16 Jahre	395	
		397	
PCCL:	4	391	
Abt./Stat./Zim-			

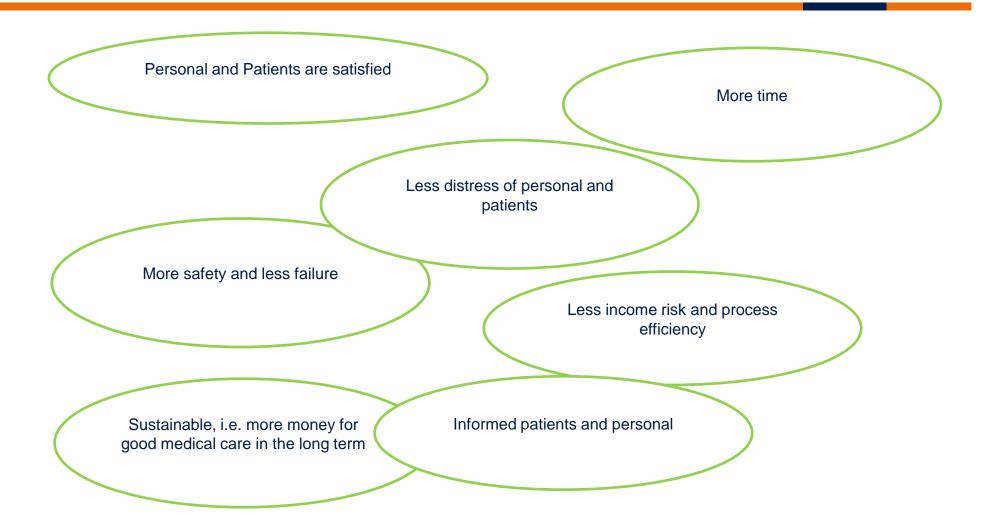


Benefits and limits of digitalisation

What are limits of big data and smart-technology in the healthcare sector?



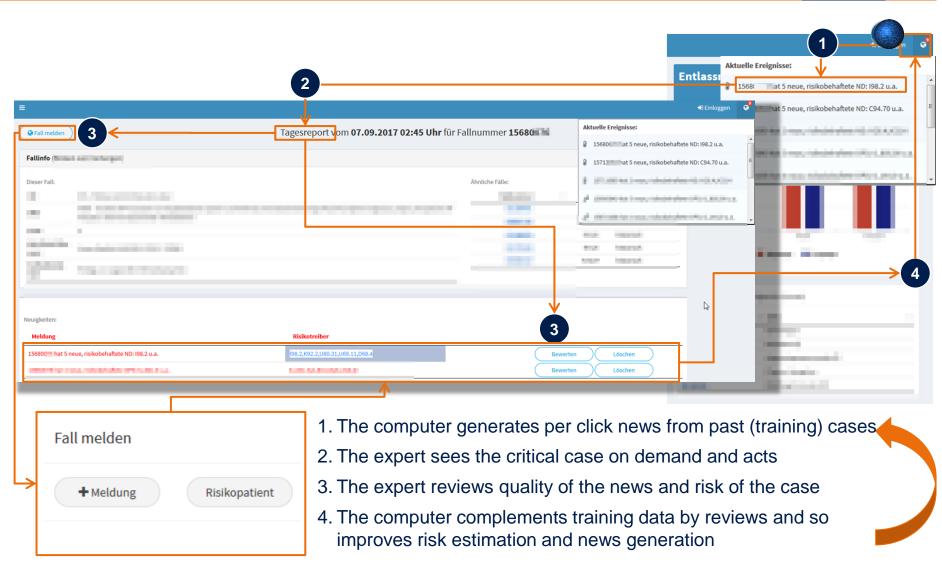
What are benefits of big data and smart-technology in the healthcare sector?



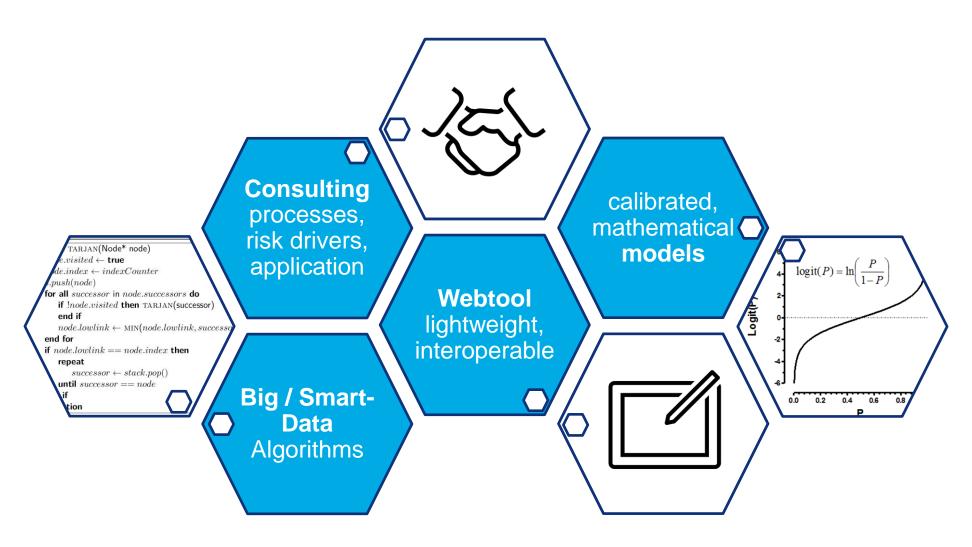
So why is d-fine interested in the health care market?

d-fine

Our idea: human and artificial intelligence complement each other Experts und computer learn from each other via an exchange of experience



CaseCheckPro is a service package from A to Z Consulting + Frontend + Backend



CaseCheckPro is unique in the market Through people with expertise in problem solving, process and data science

Combination:

- quantitative **consulting** for (risk) management
- clinic-knowhow (consus)

Integrated and intelligent tool to be individually fitted into your system landscape and interdisciplinary (risk) management

Mathematical Modelling of risk drivers and effects

Prediction via Smart-Data und algorithmic

Wide and deep expertise in

- consulting and analysis
- problem solving
- implementation

Our unique selling point

>>	standard product with less
	possibility to adjust

- traditional GUI
- KIS
- RIS

In distinction to.

PACS

System to fully support

Own secondary data capture and data warehouse

Consulting is limited to product and its properties

operative of specific activities

KIS=Krankenhausinformationssystem, RIS=Radiologie Informationssystem, PACS=Picture Archiving and Communication System→Bildarchivierungssystem

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